

## **MCI Club chooses Auxilium as its members' new protection partner**

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MCI Club, part of the eKeeper Group, has appointed Auxilium Partnership as its protection partner.

MCI, which provides members with a suite of services including a comprehensive lender panel, now has access to a broad range of competitive protection product options, as well as the proactive expertise, training, development and marketing support that Auxilium is offering.

Speaking about the new partnership, MCI Managing Director, Phil Whitehouse said, "Auxilium Partnership not only gives our members access to a significant protection proposition but will also help us to maximise our penetration in this most important sector.

What has impressed me about Auxilium is that the facility goes way beyond the usual product and rate card provision. Auxilium is clearly committed to establishing a relationship with our members to help them build their protection capability and establish the kind of culture that sees every mortgage deal as another opportunity to ensure that customers are properly protected. Coupled with the market leading software we offer as part of the MCI proposition to help brokers write Mortgage and Protection business, automating the process and saving them time, this is a very exciting partnership"

Mark Graves, Chief Executive Officer at Auxilium Partnership, commented, "We are delighted to have reached agreement with such a prominent mortgage club so soon after our official launch. We are offering expert protection support to help MCI members really grow their businesses and better protect their mortgage customers. I have known Phil and David for many years and a particular feature of the MCI Club has always been its commitment to member development and the fantastic technology they offer to underpin their proposition. I am very pleased to be able to bring real value to their members as a result of this partnership."